

PRACTICAL | PLANT-FOCUSED | BUILT FROM EXPERIENCE

THE RELIABLE METHOD

— WORKSHOP —

A 3-DAY WORKSHOP ON
LEADING RELIABILITY IMPROVEMENT



WHAT SEPARATES
THE BEST PLANTS
FROM THE REST

— LED BY JEFF PARKER, CMRP —

WHY ATTEND

GET AHEAD OF THE PROBLEMS THAT KEEP PULLING YOU BACK

You are expected to improve production, manage costs, support your people, and prepare the operation for what comes next.

Then the day changes.

A familiar piece of equipment fails. Planned work gets pushed aside. People scramble to recover. The improvement you wanted to make waits another week.

By the end of the day, your team has worked hard. The plant is running again. The same problems are still waiting to be solved.

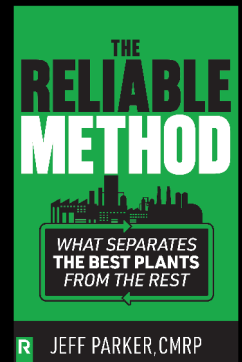
That cycle costs you more than downtime. It consumes the time, attention, and capacity your organization needs to get better.

GIVE YOUR TEAM A BETTER WAY TO GET AHEAD

For plant, maintenance, reliability, operations, and engineering leaders ready to build a more dependable operation.

Over three days with Jeff Parker, learn how to make a stronger case for improvement, choose priorities that fit your plant, and build the support and follow-through needed to make progress last.

The workshop expands on *The Reliable Method: What Separates the Best Plants from the Rest*, connecting equipment reliability to what the whole organization can accomplish.



A CLEARER PATH FORWARD

01

SEE WHAT IS HOLDING YOU BACK

Recognize the gaps behind recurring problems.

02

CHOOSE WHAT TO WORK ON NEXT

Focus your resources on priorities that fit your starting point.

03

KEEP THE WORK MOVING

Put ownership, support, and follow-through around those priorities.

WORK TOWARD A MORE PREDICTABLE WEEK

Fewer recurring disruptions.

More confidence in production commitments.

More time to improve the operation.

Reactivity ties up capacity. Reliability puts it to work.

RETURN WITH BETTER ANSWERS TO THE DECISIONS YOU FACE EVERY WEEK

Where should we start? How do we justify the investment? Who needs to own the work? Why are we still dealing with the same problems?

Make a stronger case for resources

Connect reliability to the outcomes management and finance care about, including productive capacity, cost per unit, safety, environmental performance, customer commitments, and employee engagement.

Get more from the capabilities you already have

See how maintenance strategies, work management, engineering, and operating practices connect, and identify where coordination or resource gaps are limiting results.

Turn meetings and metrics into completed work

Use measures to identify barriers, assign responsibility, and follow actions through to results that matter on the floor.

The Reliable Method Workshop helps you answer those questions with a clearer view of your operation and a more practical approach to improvement.

Put your next dollar and hour to better use

Recognize your operation's starting point, understand the dependencies between improvement activities, and choose a sequence that helps your efforts build on one another.

Build shared ownership of plant performance

Clarify the commitments needed from production, maintenance, engineering, and management so improvement has support across the operation.

Keep progress moving when priorities compete

Protect future-focused work, strengthen stakeholder support, and reinforce the practices that help your team stay ahead of recurring problems.

RETURN WITH **3–5** IMPROVEMENT PRIORITIES

An initial set to review and refine with your team.

What needs to happen first

Prerequisites and first actions.

Who and what the work needs

Proposed ownership, resources, and support.

How progress stays visible

Follow-up and review.

Here is where we are getting stuck. Here is what deserves attention next. Here is what we need to make it happen.

BUILD THE CASE. CHOOSE THE RIGHT STARTING POINT.

Make a stronger case for support and focus your effort where your operation needs it most.

1 MAKE THE CASE FOR THE RESOURCES YOU NEED

THE BUSINESS CASE FOR RELIABILITY

Getting support for reliability starts with explaining what the business stands to gain.

Learn how to connect equipment performance to the priorities already on management's agenda and present a credible case for the investment required.

TOPICS INCLUDE:

- **The business value beyond the repair bill.** Connect reliability to capacity, cost per unit, safety, environmental performance, customer satisfaction, and the effective use of people.
- **The funding conversation.** Explain the opportunity, the resources needed, and the assumptions behind the expected value in terms management and finance can evaluate.
- **The transition from reactive to reliable.** Understand why improvement may require added support at first and how to set realistic expectations for investment and results.

The aim is to make the value of reliability easier to explain and the commitment required easier to understand. The book emphasizes that early investment and later maintenance savings need to be considered together.

2 KNOW WHERE TO START

THE RELIABLE METHOD AND YOUR STARTING POINT

A plant can have capable people and worthwhile initiatives while still struggling to get ahead.

Learn how to look across the operation, recognize what is holding progress back, and choose an appropriate starting point.

TOPICS INCLUDE:

- **Recognizing the actual condition of the operation.** Understand the progression through Reactive, Controlled, Proactive, Reliability Driven, and Strategic maturity.
- **Seeing why improvement efforts stall.** Recognize the effects of weak foundations, competing priorities, resource gaps, and misaligned expectations.
- **Knowing what needs to come first.** Determine when stabilization is needed and how to use the capacity it creates to build lasting reliability.

MAKE YOUR NEXT INVESTMENT FIT YOUR STARTING POINT



Understand where your operation stands so you can choose what deserves attention next.

WHAT YOU TAKE BACK

Make a stronger case for resources. Choose the right starting point.

DAY 1 QUESTION

What would a more reliable operation make possible for your business, and where should you start?

DAY 2

TURN YOUR TEAM'S EFFORT INTO MORE DEPENDABLE PERFORMANCE.

Understand where work loses momentum and how to keep the whole operation moving toward the same result.

3 GET THE PIECES WORKING TOGETHER

THE FIVE CATEGORIES OF THE RELIABLE METHOD

Your plant may already have many of the capabilities it needs. Getting more value from them requires understanding how they connect and what each needs from the rest of the operation.

Take a practical look at the five categories of The Reliable Method.

OPERATIONAL RELIABILITY DISCIPLINE

Metrics, ownership, and follow-through.

Work Management

Turn identified needs into completed work.

Capital Projects

Build reliability in before startup.

Reliability Engineering

Address the causes of recurring failures.

FOUNDATIONAL ELEMENTS

Assets, criticality, strategies, spares, standards, and roles.

Examples connect maintenance strategies, planning, scheduling, precision execution, and engineering decisions to the support needed for good work to produce better results.

4 TURN MEETINGS AND METRICS INTO COMPLETED WORK

OPERATIONAL RELIABILITY DISCIPLINE

A meeting should help work move forward. A metric should help people make a better decision.

Learn how to give daily, weekly, and monthly routines a clear purpose and make progress visible across departments.

Measures that tell you where to act

Connect leading and lagging indicators to execution, equipment performance, and business results.

Conversations that produce decisions

Give operating discussions and improvement reviews a clear purpose, with the right people involved.

Accountability that carries work through

Establish owners, due dates, follow-up, and a practical way to bring unresolved barriers to the people who can remove them.

WHAT YOU TAKE BACK

Connect priorities, owners, and follow-through so more work gets finished.

DAY 2 QUESTION

What is keeping your people's best efforts from becoming more dependable plant performance?

PUT YOUR NEXT PRIORITIES INTO MOTION.

Build the support and follow-through that help improvement hold up under operating pressure.

5 KEEP PROGRESS MOVING WHEN PRESSURE RISES

LEADING THE CHANGE

A promising improvement effort eventually meets a difficult week. Production pressure rises. Resources get stretched. Familiar ways of working become attractive again.

Learn how to prepare for those moments and strengthen the commitment behind the work.

TOPICS INCLUDE:

- **Building agreement before the difficult decisions arrive.** Align stakeholders around the business purpose, expected value, responsibilities, and resources required.
- **Helping people move through change.** Understand the concerns that influence support, participation, and ownership as working practices change.
- **Reinforcing the work that creates a better future.** Protect planning and engineering capacity, support agreed priorities, and recognize the behaviors that prevent recurring emergencies.

The focus is on making support visible in everyday decisions so improvement can continue as the plant manages its operating demands.

6 CHOOSE YOUR NEXT PRIORITIES. MAKE THEM STICK.

SEQUENCING, OWNERSHIP, AND FOLLOW-THROUGH

A clear, manageable set of priorities gives your team something it can act on and follow through.

Learn how to turn a broad set of opportunities into a practical starting point that fits your operation.

TOPICS INCLUDE:

- **Choosing priorities in a useful sequence.** Address current constraints and select work that makes the next improvement possible.
- **Making the commitment specific.** Identify prerequisites, proposed owners, resource needs, first actions, and what completion should look like.
- **Following progress and removing barriers.** Establish a review rhythm that keeps priorities visible and brings stalled work to the right people.

Bring these ideas together in an initial set of three to five improvement priorities for review with your team. This focused approach reflects the Method's emphasis on clear ownership, expected value, and the time and support required to complete the work.

ILLUSTRATIVE EXAMPLE

MAKE THE FIRST MOVE SPECIFIC

Example priority: Protect two planning blocks next week.

PROPOSED OWNER

Maintenance manager

SUPPORT REQUIRED

Coverage for urgent requests during those blocks.

FIRST ACTION AND REVIEW

Reserve the blocks. Review interruptions and completed plans on Friday.

WHAT YOU TAKE BACK

Three to five initial priorities, with proposed owners, first actions, and support needs.

DAY 3 QUESTION

What will you put in motion first, and how will you keep it moving?

THIS IS BIGGER THAN A MAINTENANCE CLASS

Get More From the Expertise Your Plant Already Has.

Consider a problem your team finds early.

The condition is identified. The work request is written. Then the repair waits for planning time, a part, an equipment window, or a decision about competing priorities.

The technical knowledge exists. Turning that knowledge into a completed repair depends on how the organization works.

WHAT YOUR TEAM HAS	WHAT HELPS IT DELIVER
Predictive findings	Time, parts, and an equipment window
Engineering solutions	Funding, ownership, and implementation
Capital projects	Reliability requirements carried through design and startup

The Reliable Method Workshop helps you understand those connections and make better decisions about what they need.

You gain a way to connect specialized capabilities to business priorities, recognize where progress is being limited, and help departments work toward a shared result.

PUT MORE OF YOUR TEAM'S EXPERTISE TO WORK.

WHO SHOULD ATTEND

The workshop is designed for people responsible for plant performance, improvement priorities, resources, and execution across departments.

Plant and facility managers

Connect reliability to production commitments, operating costs, and capacity to improve.

Maintenance managers and superintendents

Build the case for resources and stronger maintenance execution.

Reliability leaders

Connect improvement priorities, ownership, and business results.

Operations leaders

Strengthen equipment readiness and dependable production.

Engineering leaders

Connect capital and reliability decisions to long-term operating value.

RETURN WITH A SHARED DIRECTION

Bring the people who share the decisions. Return with a clearer basis for agreeing on priorities, committing resources, and supporting execution.



Jeff Parker, CMRP

YOUR INSTRUCTOR

JEFF HAS LIVED THE WORKDAY YOU WANT TO CHANGE

Jeff knows the pressure of keeping a reactive plant running. Early in his career, work often arrived without the parts, planning, or equipment availability needed to complete it. Long days and night calls were part of the routine.

At Cargill, he became the company's first reliability engineer and later served as a maintenance manager and Regional Reliability Excellence Leader. He helped develop and sustain reliability processes while training and coaching the people responsible for making them work.

A chemical engineer from the University of Nebraska and a 12-year U.S. Air Force and Air National Guard veteran.

29 YEARS AT CARGILL

Experience across maintenance, reliability, engineering, and operations.

AS MANY AS 140 FACILITIES

Within his reliability responsibilities.

THREE DAYS AWAY. A CLEARER DIRECTION WHEN YOU RETURN.

- **A stronger case for resources.**
- **Three to five initial priorities to review with your team.**
- **A clearer approach to ownership and follow-through.**

THE RELIABLE METHOD

WORKSHOP

What Separates the Best Plants from the Rest

A 3-DAY MAINTENANCE & RELIABILITY WORKSHOP | JEFF PARKER, CMRP

Reliable

VIEW DATES & REGISTER

FOR DATES, LOCATIONS, AND REGISTRATION
workreliable.com

Your people have better things to do than hold the operation together.